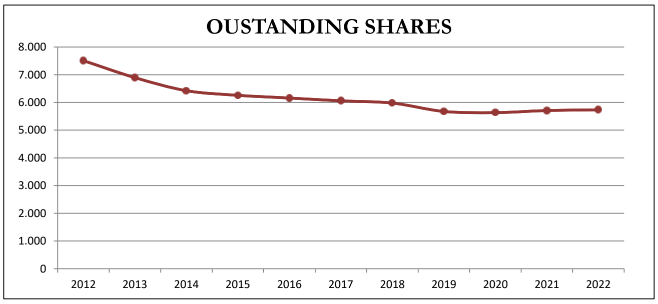
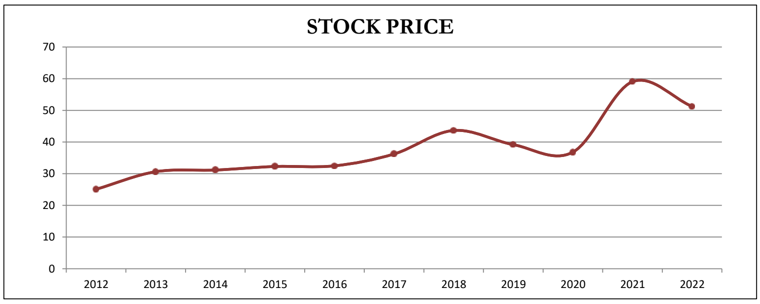
Dividend Street

PFIZER

Report Date: 30/10/2023
Fical Year End Date: 31 December

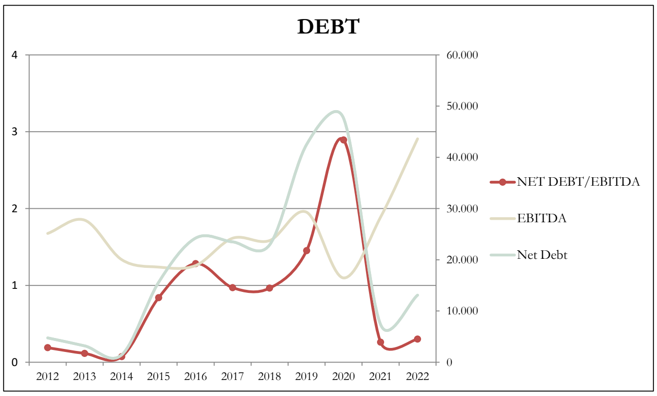


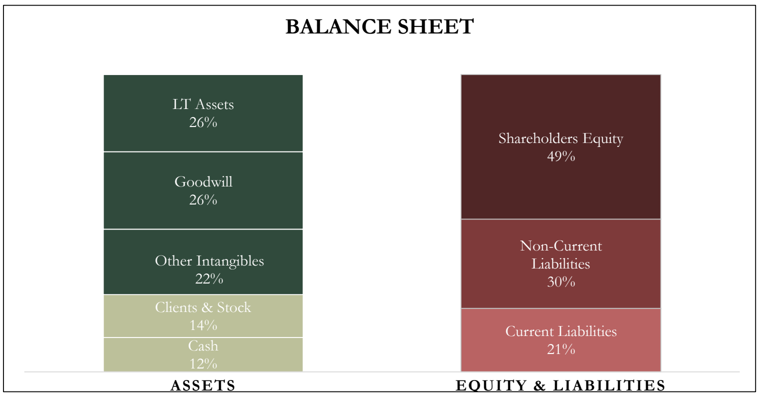


2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2025 (e)	(Fiscal Year End date)
7.508	6.895	6.424	6.257	6.159	6.058	5.977	5.675	5.632	5.708	5.733	*5.733*	Oustanding Shares (Millons)
	-8,16%	-6,83%	-2,60%	-1,57%	-1,64%	-1,34%	-5,05%	-0,76%	1,35%	0,44%		∆ Oustanding Shares vs Last Year
											-2,66%	CAGR
25,08	30,63	31,15	32,28	32,48	36,22	43,65	39,18	36,81	59,05	51,24	*30,00*	Share Price ($)
188.295	211.194	200.108	201.976	200.044	219.421	260.896	222.347	207.314	337.057	293.759	*171.990*	Market Cap. ($ Millions)

SHARE REPURCHASE - SCORE

Share Repurchase 5





2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2025 (e)	($ Millions)
64.831	**56.244**	**55.595**	**43.804**	**38.949**	**41.141**	**49.926**	**32.803**	**35.067**	**59.693**	**51.259**		**SHORT TERM ASSETS**
32.708	32.408	36.122	23.290	17.850	19.992	18.833	9.646	12.221	31.069	22.732		Cash
6.076	6.166	5.663	7.513	6.783	7.578	7.508	7.068	8.046	9.059	8.981		Stock & Clients
26.047	17.670	13.810	13.001	14.316	13.571	23.585	16.089	14.800	19.565	19.546		Other Short Term Assets
120.967	**115.857**	**111.971**	**123.577**	**132.666**	**130.656**	**109.496**	**134.686**	**119.162**	**121.783**	**145.946**		**LONG TERM ASSETS**
44.672	42.519	42.069	48.242	54.449	55.952	53.411	48.202	49.577	49.208	51.375		Goodwill
46.013	39.385	35.166	40.356	52.648	48.741	35.211	33.936	28.471	25.146	43.370		Other Intangibles
49%	48%	46%	53%	62%	61%	56%	49%	51%	41%	48%		% INTANGIBLES / TOTAL ASSETS
185.798	**172.101**	**167.566**	**167.381**	**171.615**	**171.797**	**159.422**	**167.489**	**154.229**	**181.476**	**197.205**		**TOTAL ASSETS**
29.186	**23.366**	**21.587**	**29.399**	**31.115**	**30.427**	**31.858**	**37.304**	**25.920**	**42.671**	**42.138**		**CURRENT LIABILITIES**
6.424	5.141	6.027	10.159	10.688	9.953	8.831	16.195	22.703	2.241	2.945		Short Term Debt
22.762	18.225	15.560	19.240	20.427	20.474	23.027	21.109	3.217	40.430	39.193		Other Current Liabilities
74.934	**72.115**	**74.357**	**72.984**	**80.660**	**69.714**	**63.806**	**67.042**	**64.836**	**61.343**	**59.151**		**NON-CURRENT LIABILITIES**
31.036	30.462	31.541	28.740	31.398	33.538	32.909	35.955	37.133	36.195	32.884		Long Term Debt
104.120	**95.481**	**95.944**	**102.383**	**111.775**	**100.141**	**95.664**	**104.346**	**90.756**	**104.014**	**101.289**		**TOTAL LIABILITIES**
81.678	**76.620**	**71.622**	**64.998**	**59.840**	**71.656**	**63.758**	**63.143**	**63.473**	**77.462**	**95.916**		**TOTAL EQUITY**
54.240	69.732	72.176	71.993	71.774	85.291	89.554	97.670	96.770	103.394	125.656		Retained Earnings
-	-	-	-	-	-	-	303	235	262	256		Minority Interests
44%	**45%**	**43%**	**39%**	**35%**	**42%**	**40%**	**38%**	**41%**	**43%**	**49%**		**FINANCIAL AUTONOMY**
2,22	**2,41**	**2,58**	**1,49**	**1,25**	**1,35**	**1,57**	**0,88**	**1,35**	**1,40**	**1,22**		**LIQUIDITY RATIO**
1,12	**1,39**	**1,67**	**0,79**	**0,57**	**0,66**	**0,59**	**0,26**	**0,47**	**0,73**	**0,54**		**CASH RATIO**
4.752	3.195	1.446	15.609	24.236	23.499	22.907	42.504	47.615	7.367	13.097		Net Debt
56%	55%	57%	61%	65%	58%	60%	62%	59%	57%	51%		Debt Ratio
28%	24%	22%	29%	28%	30%	33%	36%	29%	41%	42%		Debt Quality
0,19	**0,12**	**0,07**	**0,84**	**1,28**	**0,97**	**0,96**	**1,45**	**2,89**	**0,26**	**0,30**		**NET DEBT/EBITDA**

BALANCE SHEET - SCORE

Intangibles 3

Debt 4

Liquidity 3

Retained Earnings 2

Financial Autonomy 4

INCOME STATEMENT

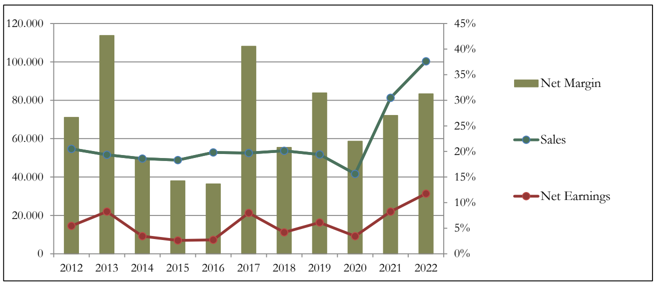
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2025 (e)	($ Millions)
54.657	51.584	49.605	48.851	52.824	52.546	53.647	51.750	41.651	81.288	100.330		Sales
	-5,6%	-3,8%	-1,5%	8,1%	-0,5%	2,1%	-3,5%	-19,5%	95,2%	23,4%		Δ Sales vs Last Year
											6,26%	CAGR
25.146	27.736	20.031	18.578	18.880	24.211	23.754	29.287	16.462	28.324	43.619	*26.265*	EBITDA
12.382	16.727	10.455	9.693	9.067	13.184	12.868	19.030	8.249	19.433	34.946		EBIT
11.242	15.716	12.240	8.965	8.351	12.305	11.885	17.682	7.036	24.311	34.729		EBT
14.570	22.003	9.135	6.960	7.215	21.308	11.153	16.273	9.159	21.979	31.372		Net Earnings
23%	32%	21%	20%	17%	25%	24%	37%	20%	24%	35%		Operating Margin
27%	43%	18%	14%	14%	41%	21%	31%	22%	27%	31%		Net Margin
8%	13%	5%	4%	4%	12%	7%	10%	6%	12%	16%		ROA
18%	29%	13%	11%	12%	30%	17%	26%	14%	28%	33%		ROE
14%	21%	14%	12%	11%	14%	15%	18%	7%	23%	32%		ROCE

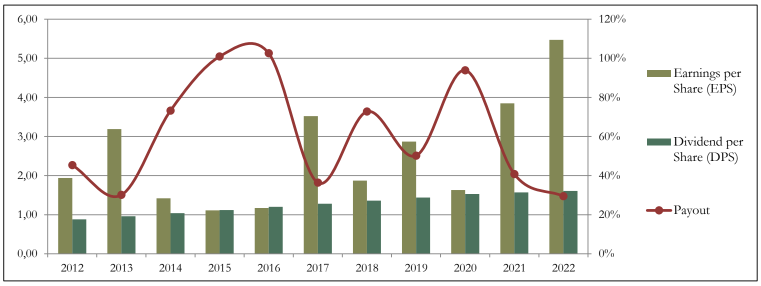
INCOME STATEMENT - SCORE

Sales 4

Net Margin 5

ROE/ROCE/ROA 5





DIVIDEND

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2025 (e)	($ Millions)
1,94	3,19	1,42	1,11	1,17	3,52	1,87	2,87	1,63	3,85	5,47	*3,30*	Earnings per Share (EPS)
	64,4%	-55,5%	-21,8%	5,4%	200,9%	-46,9%	53,5%	-43,2%	136,2%	42,1%		Δ EPS vs Last Year
											10,92%	CAGR
0,88	0,96	1,04	1,12	1,20	1,28	1,36	1,44	1,53	1,57	1,61		Dividend per Share (DPS)
	9,09%	8,33%	7,69%	7,14%	6,67%	6,25%	5,88%	6,25%	2,61%	2,55%		Δ DPS vs Last Year
45%	30%	73%	101%	103%	36%	73%	50%	94%	41%	29%		Payout
3,51%	3,13%	3,34%	3,47%	3,69%	3,53%	3,12%	3,68%	4,16%	2,66%	3,14%		Dividend Yield
											7,26%	Expected Dividend Yield in 5Y
											9,82%	Expected Dividend Yield in 10Y
											6,23%	CAGR

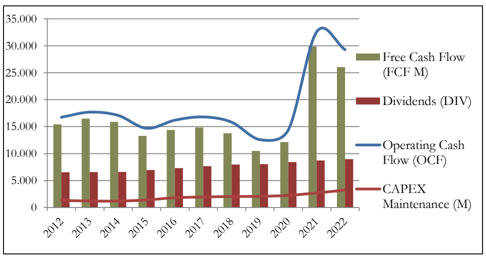
DIVIDEND - SCORE

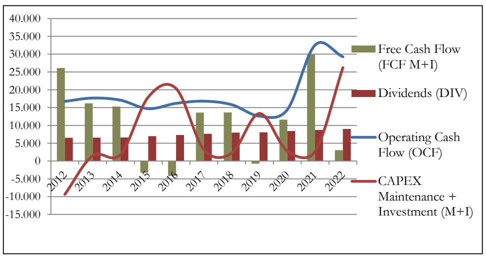
Dividend 3

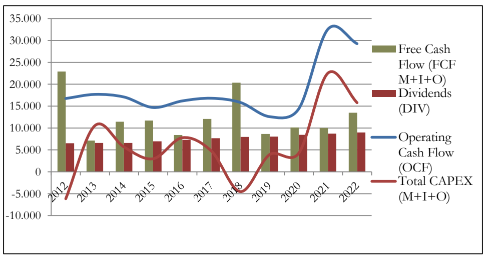
Growth 1

Payout 5

CASH FLOW





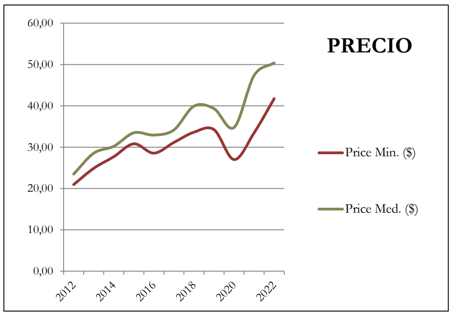


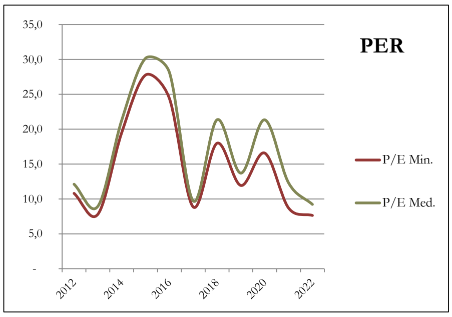
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2025 (e)	($ Millions)
16.746	17.684	17.084	14.688	16.192	16.802	15.827	12.588	14.403	32.580	29.267		Operating Cash Flow (OCF)
1.327	1.206	1.199	1.397	1.823	1.956	2.042	2.072	2.252	2.711	3.236		CAPEX Maintenance (M)
-9.381	1.480	1.778	17.962	20.367	3.217	2.194	13.351	2.791	2.711	26.233		CAPEX Maintenance + Investment (M+I)
-6.154	10.544	5.654	2.980	7.791	4.740	-4.525	3.945	4.271	22.546	15.783		Total CAPEX (M+I+O)
15.419	**16.478**	**15.885**	**13.291**	**14.369**	**14.846**	**13.785**	**10.516**	**12.151**	**29.869**	**26.031**		Free Cash Flow (FCF M)
26.127	**16.204**	**15.306**	**-3.274**	**-4.175**	**13.585**	**13.633**	**-763**	**11.612**	**29.869**	**3.034**		Free Cash Flow (FCF M+I)
22.900	**7.140**	**11.430**	**11.708**	**8.401**	**12.062**	**20.352**	**8.643**	**10.132**	**10.034**	**13.484**		Free Cash Flow (FCF M+I+O)
6.534	6.580	6.609	6.959	7.317	7.659	7.978	8.043	8.440	8.729	8.983		Dividends (DIV)
12.764	11.009	9.576	8.885	9.813	11.027	10.886	10.257	8.213	8.891	8.673		Depreciation / Amortization

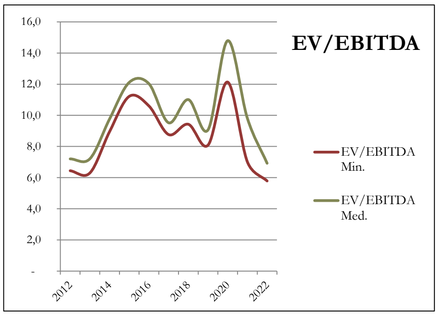
CASH FLOW - SCORE

Cash Flow 5

ANALYSIS - VALUATION







2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2025 (e)	
12,9	9,6	21,9	29,1	27,8	10,3	23,3	13,7	22,6	15,3	9,4		P/E (Fiscal Year End date)
7,7	7,7	10,1	11,7	11,9	10,0	11,9	9,0	15,5	12,2	7,0		EV/ EBITDA (Fiscal Year End date)
26,04	32,20	32,75	36,15	37,31	37,20	46,23	44,40	42,56	61,25	59,05		Price Max. ($)
20,95	24,89	27,70	30,82	28,56	31,15	33,63	34,24	27,01	33,49	41,75		Price Min. ($)
23,50	28,55	30,23	33,49	32,94	34,18	39,93	39,32	34,79	47,37	50,40		Price Med. ($)
12,1	8,9	21,3	30,2	28,1	9,7	21,4	13,7	21,3	12,3	9,2		P/E Med.
10,8	7,8	19,5	27,8	24,4	8,8	18,0	11,9	16,6	8,7	7,6		P/E Min.
162.045	174.812	179.391	208.450	200.137	212.206	223.914	236.816	199.735	198.528	252.450		EV Min.
181.152	200.013	195.611	225.125	227.083	230.531	261.569	265.645	243.524	277.755	302.040		EV Med.
6,4	6,3	9,0	11,2	10,6	8,8	9,4	8,1	12,1	7,0	5,8		EV/EBITDA Min.
7,2	7,2	9,8	12,1	12,0	9,5	11,0	9,1	14,8	9,8	6,9		EV/EBITDA Med.

2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	
19.642	20.231	20.838	21.463	22.107	22.770	23.453	24.157	24.882	25.628	26.397		FCF Forecast ($)
	18.392	17.221	16.126	15.099	14.138	13.239	12.396	11.607	10.869	10.177	10.482	FCF Discounted ($)

PRICE MULTIPLES VALUATION

By **PER Med.**	$46,66
By **EV/EBITDA Med.**	$44,21
By **Closer Support**	$35,00
By **PER Min.**	$36,99
By **EV/EBITDA Min.**	$35,53
By **Farther Support**	$30,00

PRICES (DISCOUNTED CASH FLOW)

CAGR 10Y	3%	
Perpetual CAGR	2%	
Discount	10%	
Target Price		**$47,60**
Security Margin	15%	**$40,46**
Security Margin	30%	**$33,32**

PRICE RANGE

1º TARGET PRICE	**$42**
2º TARGET PRICE	**$34**

These prices are calculated based on an average between Discounted Cash Flows and Historical Prices. For discounts, we estimate a free cash flow based on the average of the last 4 years, while the multiples are generated from the average and minimum PER and EV/EBITDA ratios from 2019.

TOTAL SCORE

FINANCIAL HEALTH

Intangibles	3
Debt	4
Liquidity	3
Retained Earnings	2
Financial Autonomy	4

PROFITABILITY

Sales	4
Net Margin	5
Ratios	5
Adjustment	0

DIVIDEND

Dividend	3
Growth	1
Payout	5
Repurchase	5
Cash Flow	5

DIVIDEND ST. - FINAL SCORE 3,50

CONCLUSION

Should score less in Sales, Ingangibles, Net Margin, Payout.
Adjustment with a 0.